

AUTHENTIC

Authentic AI. Augmented Outcomes.

A venture of **HOFT Group**

A FIELD GUIDE FOR THE OFFICE OF THE CFO

The Agentic Finance Playbook

Most enterprises have adopted AI. Few have changed because of it. This is the governed architecture that turns agents into earnings.

78%

use AI today

80%

see no return

10×

upside within reach

80%

of enterprises already using AI report no improvement in earnings.

Seventy eight percent have adopted the technology. Almost none have transformed the business with it.

A supercomputer wired into a toll booth. All that power, and the traffic still crawls.

AI bolted onto human workflows

Legacy finance runs on sequential handoffs and rules no one wrote down. Drop an assistant into that, and it stays an assistant.

01 Sequential handoffs

Work moves by baton: download, clean, email, approve, repeat.

02 Tacit knowledge

One supplier's invoice must be checked against a separate shipping log before approval. That rule lives in a person's memory, not the manual.

03 A very fast intern

The person still carries the process. The tool only types quicker.

The ceiling is a lift of twenty to forty percent on isolated tasks. The enterprise never changes shape.

Stop buying tools. Build the Agent OS.

An operating layer where autonomous agents run the workflow, and people move up to supervise, coach and resolve the exceptions.

2^{to} 10×

from marginal gains to a genuine step change in productivity

What the shift delivers

92% faster internal
audit reporting

A global industrial firm ran queries, reconciliations and drafts in parallel instead of in sequence.

\$100M in revenue
with a team of 60

Cursor, an AI native company, built agent first from its very first day.

The office of finance, agent by agent

The highest volume, most rules based work is exactly where governed agents pay off first.

Accounts Payable

Invoice capture, three way matching, exception routing.

Accounts Receivable

Cash application, collections follow up, dispute prep.

Month End Close

Reconciliations, journal entries, flux commentary.

FP&A

Variance analysis, rolling forecasts, board ready packs.

A governed roadmap

Five phases carry a workflow from mapped to monitored. Nothing is left to the model to decide on its own.

A	Audit	Map the work to the keystroke.
G	Gauge	Score every task before you automate it.
E	Engineer	Build the governance into the system.
N	Navigate	Keep people in the loop, without the drag.
T	Track	Measure the outcome, then refine.

Decide what to automate, with evidence

Map the process to the keystroke, surface every unwritten rule, then weigh each task on three measures.

Repeatability	Impact	Complexity
How often it recurs	What it moves	How much judgement

Standard invoice matching goes to an agent.

The non standard vendor exception stays with a person.

Governance built in, not prompted

A prompt asks the model to behave. Governance makes the wrong move impossible. The control lives in the code, not the instruction.

An agent can read the invoice and match the purchase order. It cannot release the payment. That gate needs a human key.

One job per agent

Extract

•

Check

•

Format

If the policy check fails, the chain stops before anything ships.

Keep people in the loop, at speed

If a supervisor re checks every number, nothing was saved. So the system is built for verification in seconds.

Cite the source

Every figure points back to its exact place in the document, ready to verify at a glance.

Track the outcome

Accuracy, compliance and cycle time are measured continuously, so the system keeps improving.

Move fast without breaking trust

A short sprint is not a reckless rollout. It is one narrow, fully governed workflow, proven quickly.

- 01 **Isolate**
Pick one low risk, high volume task, like utility bills.
- 02 **Sandbox**
Engineer it under full governance, off live systems.
- 03 **Prove**
Validate accuracy and return in weeks, then scale.

Accountability stays human the entire way.

It elevates people, it does not replace them

BEFORE

Fifteen hours a week matching invoices, always braced for the one costly typo.

NOW

Investigating the ten percent price variance the agent flagged: calling the supplier, winning back the credit, building the relationship.

The work moves from checking the past to shaping what comes next.

The real return is cognitive bandwidth

When agents absorb the repetitive load, people stop surviving the close and start improving the business.

Psychological safety rises

Take away the fear of the costly data entry error and teams speak up, question and experiment. Amy Edmondson's research links that safety to higher performance.

Learning cycles accelerate

With bandwidth freed, people think systematically about what to fix next, and the advantage compounds quarter after quarter.

Finance stops being a department you visit. It becomes the nervous system the enterprise runs on.

Just as the internet wove connectivity into everything, agentic systems weave autonomous reasoning into the enterprise. Not the old work done faster, but entirely new work made possible.

What AITHENTIC does

We take finance teams from pilots to production, safely.

01 **AI Transformation & Consulting**

Strategy, operating model and governance to move from experiments to enterprise scale.

02 **Data Management & Agentic Analytics**

Trusted data foundations, and agents that turn them into decisions in real time.

03 **Customized Agentic AI Solutions**

Design, build and deployment of governed agents for the office of the CFO.

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Build the aircraft,
with every safety system in place.

AITHENTIC designs and deploys governed AI agents for the office of the CFO, pairing deep finance expertise with audit ready control.

Design your first governed workflow.

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